

IN A FEW SIMPLE STEPS

In the insurance world, every agent is determined to gain the most value from the time and effort they put into their submissions. What if the Underwriter had all the information they needed on the first submission? No more back and forth.

Since we work with a wide variety of carriers, we need certain information to really know it it's a good fit for our E&S market. This is why we have constructed a checklist for agents so you can optimize your time to create P&C submissions with the correct details!

$\neg$	Α	brief	summary	v detail	of the	risk
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- Complete description of all their operations and products being manufactured
- If Liability: employee payroll and/or gross sales
- If Property: C.O.P.E Construction type, Occupancy, Protection class, and Exposure
- If it's not a new venture, who is the current carrier?
- ☐ Is the current carrier getting off this risk?
- Have there been any losses?
- ☐ Where is the price "sweet-spot" to make this a viable submission?
- ☐ What markets has it been shopped in already?

TIP: write all of the above to us in an e-mail for an even speedier experience. And that really is all there is to it. After that, just sit back, relax, and wait for the experts to get back to you.

THEIR **NO** IS OUR **YES**.

